

## Investment Opportunity in a High-Demand, Ready to Scale Logistics Business

### Business Introduction

ThaiTransport ("the Company") is a Thailand-based, technology-driven logistics provider operating a fleet of over 120 vehicles across more than 10 categories, ranging from pickup trucks to trailers. The Company serves multinational and cross-border customers with ISO 9001:2015 and Q-Mark certified operations. Recent investments in cold-chain capacity and an advanced route-management tech stack, including optimization software, telematics, and fuel/location tracking, position the Company as a premium logistics partner for blue-chip clients.

Over approximately 20 years, the Company has evolved from a traditional transport operator into an institutionalized logistics provider with standardized operating systems, rigorous safety practices, and a resilient organizational culture. This strong operational foundation enabled consistent growth with minimal disruption during COVID-19 lockdown periods.

Today, customer demand has now surpassed the Company's existing service capacity, with incoming orders growing faster than the current fleet can accommodate. This presents a strong opportunity to expand vehicle capacity and capture additional market share. As the founder and CEO plans to retire, the business is being offered to qualified investors who can continue and scale its success.

### Transaction Overview

**Asking Price:** THB 350m

**Structure:** Majority-full acquisition

**Including:**

- Fleet of over 120 trucks
- ~8 rai (12,800 m<sup>2</sup>) of strategically located land
- 900+ m<sup>2</sup> of warehouse storage space

## Key Highlights

### Distinguished Track Record of Quality and Consistency

The company distinguishes itself with ISO 9001:2015 and Q-Mark standards, which are non-negotiable requirements for many multinational corporations. Across multiple performance audits, the company consistently scores well above the acceptable threshold. This superior reliability has led to service contracts extending up to five years (compared to the industry norm of one year) and steadily increasing order volumes from long-term clients.

### Strong and Growing Customer Demand

Customer demand continues to outpace the company's current capacity. Key clients have requested expanded logistics routes and additional vehicle capacity, with several encouraging the company to establish new logistics hubs to serve as regional distribution centers. These requests, often backed by multi-year volume commitments, underscore strong customer confidence and the company's untapped growth potential.

### Resilient & Diversified Revenue Base

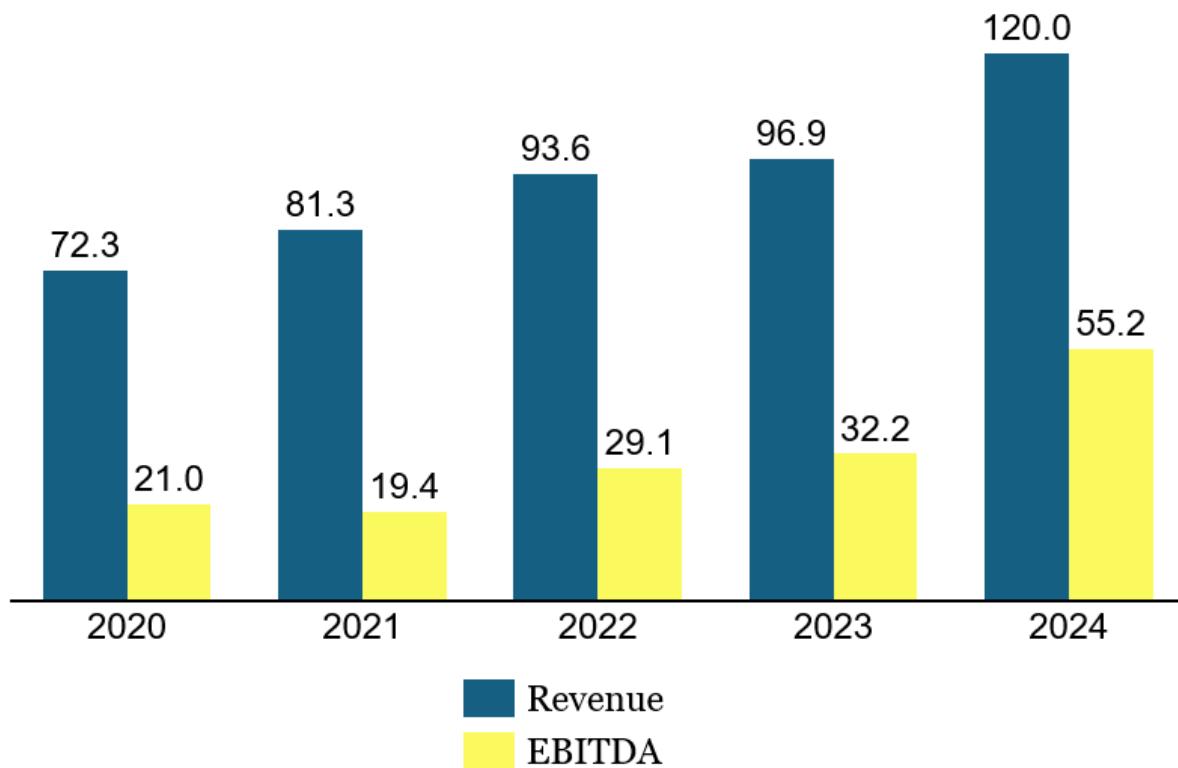
The company is well-insulated from industry-specific risk due to its highly diversified client portfolio. The following industries each account for around 15-30% of revenue

- Food and Beverages
- Automotive Spare Parts
- Manufacturing-related
- Mattress, Bedding, and Clothing
- Rubber, Tires & Other Segments

### Integrated Service Offering and Cross-Selling Synergies

With a comprehensive range of service vehicles, the company supports logistics needs across the entire value chain from factory transport to distribution center delivery and retail store replenishment. This breadth allows the company to cross-sell effectively, increase share of wallet, and deepen long-term relationships by serving multiple logistics tiers for the same client.

## Past Financial Performance



### Notes:

- Figures prior to 2024 exclude some cash and non-VAT revenue, while all expenses were fully accounted for, resulting in an understated performance.
- In 2024, the rollout of a cold chain fleet and route management system enhanced operational efficiency and expanded margins.

## Process Considerations

To proceed, interested parties should contact one of the representatives of Max Solutions listed below. Max Solutions will notify a limited number of parties (“Invited Parties”) that they have been invited to continue to work towards a transaction. After signing a non-disclosure agreement, Invited Parties will have the opportunity to conduct additional due diligence, including access to a data room containing business and legal information.

This overview may include certain forward-looking statements and estimates, which are based on assumptions by ThaiTransport that may or may not prove to be correct, and the business contains various risks and uncertainties. Accordingly, there can be no assurances that such statements or estimates are accurate, and actual results may vary materially. This teaser is not, nor is it intended to be, an offer to purchase any assets of ThaiTransport.

All communications regarding interest in this opportunity should be directed to one of the representatives of Max Solutions listed below, and we request that prospective buyers refrain from attempting to identify the entity herein referred to as ThaiTransport or contacting the management or employees of ThaiTransport directly.

### MAX SOLUTIONS HOLDING CO., LTD.

Tanormsak Building  
50 Soi Phatthanakan 64  
Prawet District, Bangkok, 10250  
Tel: +66 89-776-4545  
LineID: @maxsolutions

---

**Chatpong L.**

*Partner*

[ChatpongL@maxsolutions.co.th](mailto:ChatpongL@maxsolutions.co.th)

**Worathas W.**

*Partner*

[WorathasW@maxsolutions.co.th](mailto:WorathasW@maxsolutions.co.th)

---